



SMART[®]
Modular Technologies
A SOLECTRON COMPANY

**Communication
Products
Division**



Wireless Products *for* Medical Markets

The Value Proposition for Medical Device Manufacturers

Technology ? Products ? Profits

•turning technology into products

Get there faster with SMART

•turning vision into reality



Agenda

- Introduction
 - Who is SMART
- Bluetooth
 - The technology and how it applies to Medical
 - Bluetooth value to solutions
- Coexistence
- Available technology and products
- Design & production capabilities
- Next steps

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SMART Modular Technologies

- SMART Modular Technologies is a Solectron company, based in Fremont, CA with FY2003 revenues ~ \$1.1 billion
- SMART has developed a portfolio of intellectual property consisting of advanced building block level designs and products and partnerships with industry technology leaders.
- SMART is able to leverage Solectron's worldwide manufacturing capabilities, process development, materials management and existing customer relationships.
- SMART is a premier product design and manufacturing outsource solution provider of leading-edge, personal communication systems and products with wireless and wired Personal Area, Local Area and Wide-Area Networks

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Quality Commitment

SMART and Solectron have made quality design and manufacturing a priority resulting in the following awards and certifications:

- 1991, 1997 Malcolm Baldrige Quality Award for Manufacturing (Solectron) – first company to win twice
- ISO 9001 (Quality Systems)
- ISO 14001 (Environmental)
- EN46001 (Medical Devices)
- GMP (selected mfg sites)



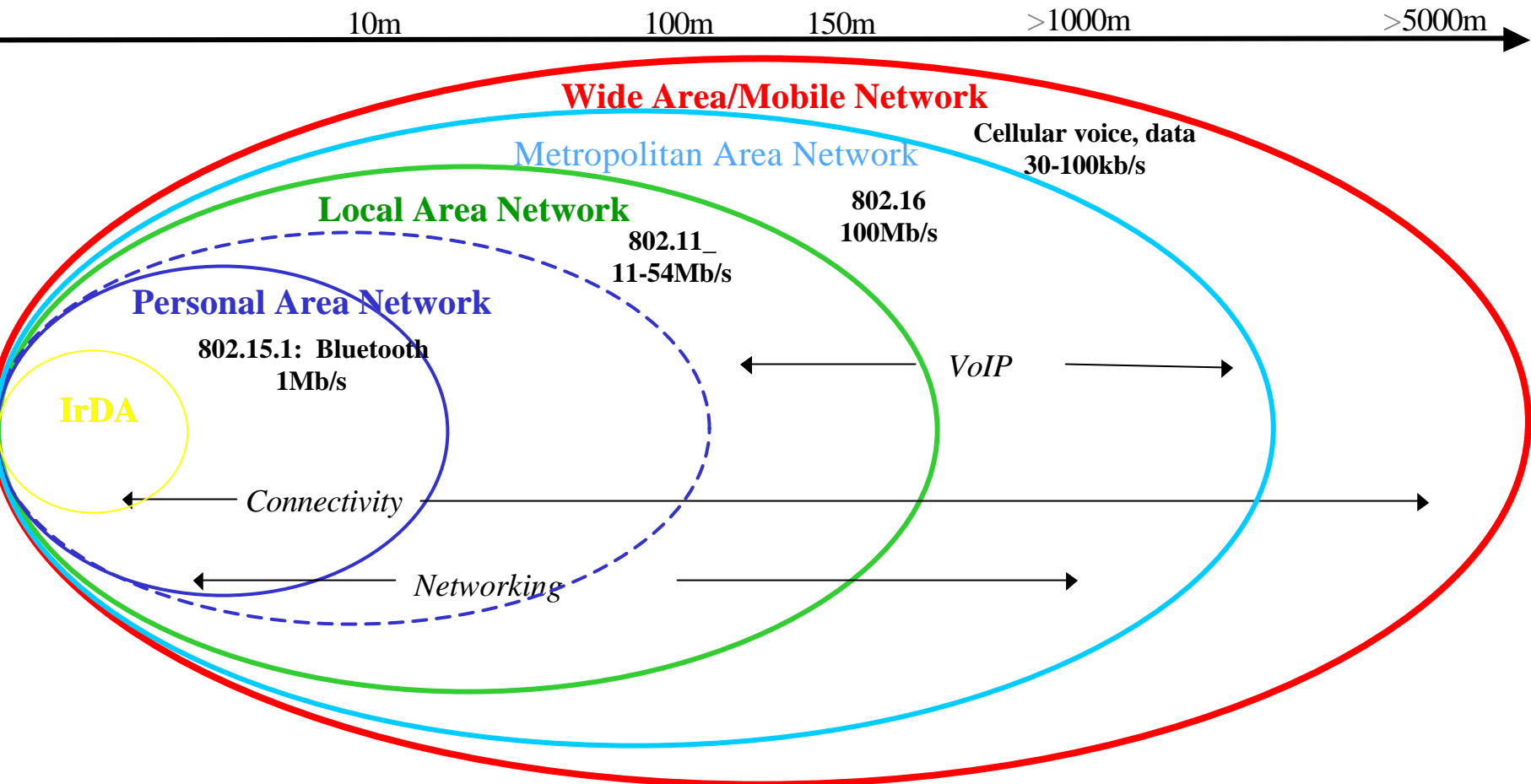
Manufacturing Strength

- SMART and Solectron have worldwide manufacturing to suite your requirements for: local supply, volume, time to market and price
 - Asia, Americas, Europe
- SMART provides both standard and custom product offerings to fit your needs using reliable and accepted manufacturing and test systems
- SMART and Solectron are one of the largest consumers of components and PCBs in the world. Our purchasing power ensures competitive costs
- SMART and Solectron's manufacturing strength is backed up by numerous certifications and awards

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In General: Wireless Technologies & Applications



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Specific Technologies Addressed by SMART Modular Technologies, CPD

- Complete span of wireless PAN, LAN, WAN technologies
 - Bluetooth
 - Host (HCI) or adapter resident (complete) stack
 - USB, RS-232 or UART interface
 - Bluetooth & WiFi (802.11b) coexistent
 - Intersil & CSR
 - Mobilian TrueRadio™ with Sim-Op™
 - Bluetooth 1.2 to come...
 - Cellular GSM/GPRS via PMG

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SMART CPD Wireless Products

- Bluetooth Solutions
 - Consumer-Type Products
 - USB Adatper, CF Card, USB Printer Adapter, RS-232 Adapter
 - Modules
 - UART & USB HCI modules (can be loaded with SPP or HID)
 - Serial Class 1 module
- Bluetooth and WiFi (802.11b) Co-existent Solutions
 - MiniPCI
 - Cardbus
- Cellular/GPRS via PMG
 - Mobile Messaging Terminal
 - Personal Mobile Gateway – Client Module (for integration)



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Short-Range Wireless Technology Overview

- IrDA (not from SMART)
 - Optical line-of-sight
 - Moderate speed
 - Low power, low cost
- Bluetooth (IEEE 802.15.1)
 - ISM band RF 2.4g
 - Low speed (1Mbps)
 - Low power, low cost
 - Cable replacement, ad-hoc networking (8 device 'piconet')
- WiFi (802.11)
 - ISM band RF (b,g – 2.4G; a - 5.2G)
 - High speed (11, 54Mbps)
 - High power, higher cost
 - LAN infrastructure



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Bluetooth Value to Medical Products

- Bluetooth provides the best interface for battery-powered, highly portable and cost constrained devices
- Bluetooth provides access to PAN, LAN, and WAN
- Bluetooth radio minimizes interference potential with and from other devices

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Bluetooth Wireless Technology



- Relatively mature wireless communication technology in the ISM band (adopted as IEEE 802.15)
- Designed as low cost, low power cable replacement *plus*
- 10 Meters basic implementation (class 3); 100 meter Class 1
- Relatively low speed (1Mb/sec max)
- 8 device 'piconet'
- Extensive qualification process to assure compatibility and interoperability between devices

Technology ? Products ? Profits

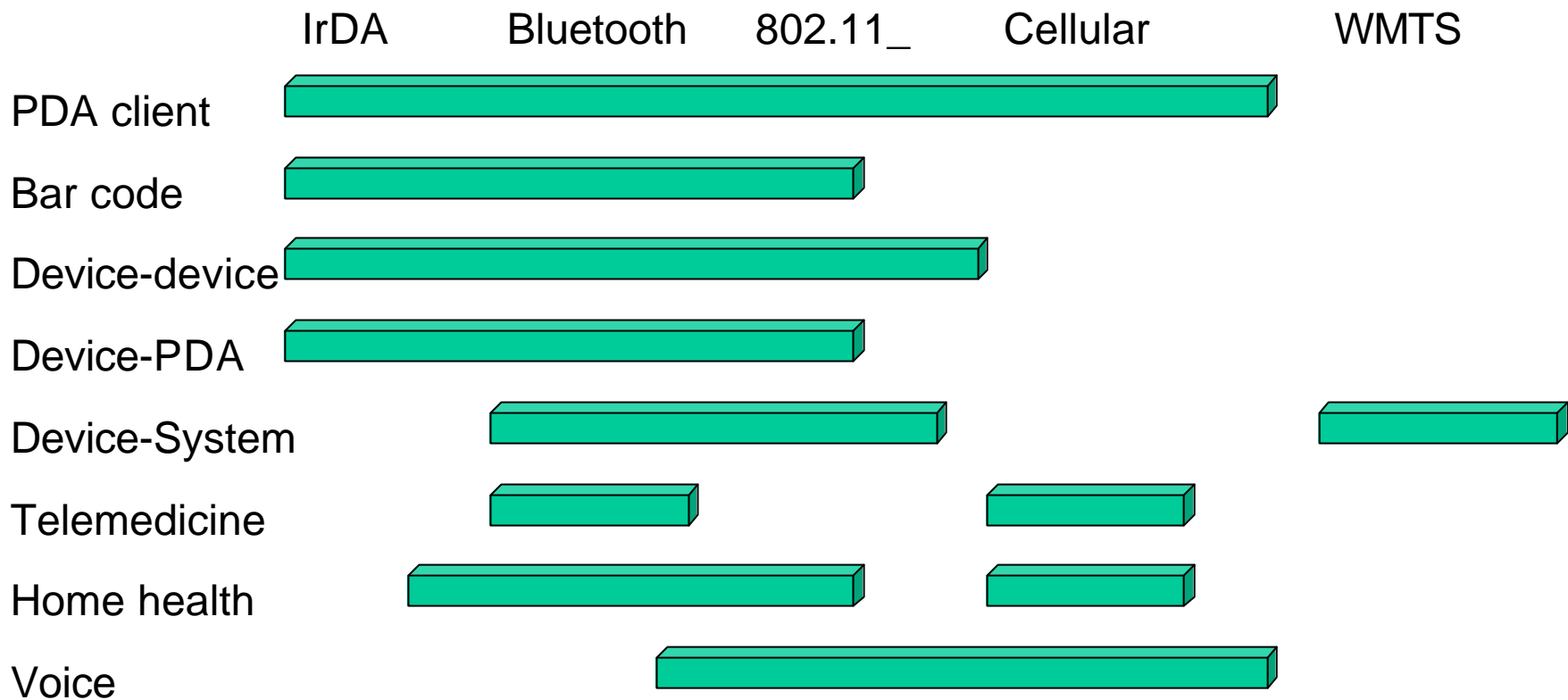


What needs does Bluetooth address?

- Eliminate existing cabling
- Provide mobile access to information
- Provide mobile medical data acquisition
- Enable device-device communication
- Enable use of peripherals
- Enable new device architectures



Wireless Medical Applications



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The Value of Bluetooth

- Removes cabling
 - Patient hazards
 - Ease of use
- Patient isolation
 - Cost of isolation
 - Immunity from conducted cable noise and motion
 - Cost of connectors + EMI/ESD circuitry
- International wireless standard
 - Same in every country; no tuning or license
- Instant access to wide range of peripherals and communications networks
 - Cellular, LAN, printers, modems, PDAs, computers, ...
- Protection from obsolescence with industry standard interface



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Bluetooth status

- Specification version 1.1 released February, 2001
 - Solid, Interoperable
 - Formal IEEE 802.15 adoption 04/2002
- Many new profiles released
 - PAN, printer, car, HID
- Revision 1.2 scheduled September 03
 - Adaptive Frequency Hopping co-residence with 802.11 b/g
 - Scatternet definitions
 - Better audio (eSCO)
 - Faster connection
 - QOS – Quality of Service
- Mature hardware and software



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Bluetooth Devices Shipping Today

- **Cell phone handsets**
 - Sony Ericsson, Nokia, Motorola, Samsung, Siemens, NEC
- **Audio headsets**
 - Ericsson, Motorola, Jabra, Plantronics, Anycom
- **PDA's**
 - Pocket PC (iPAQ, Jornada, etc), built into iPAQ
 - Palm (Palm, Handspring), built into Tungsten T
- **Laptops**
 - HP, IBM, Sony, etc.
- **Printers**
 - HP, adapters for others
- **USB, PCMCIA/CF Adapters**
- **LAN Access Points**
- **GPS**
- **Keyboard, mouse**



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Bluetooth & HIPAA

- Bluetooth meets HIPAA requirements for confidentiality and security between devices
- Bluetooth authenticates & encrypts using 128-bit keys (as yet unbroken)
- Bluetooth security exceeds current 802.11b and provides authentication to use the link

Bluetooth & Reliability

- Excellent immunity (see Bluetooth and the Bovie)
- Error checked and corrected with multiple levels of CRC
- Perhaps the best wireless available



Other issues


- FDA
 - Predicates Approved – no longer needs a 1st approval
 - Ortivus letter to file
 - 510(k) granted June 3 to Stryker (O.R. application)
- EMC
 - Within ISM band, and with other technologies
 - SMART has successfully designed co-existence products
 - FCC approval required; SMART has experience and expertise
 - Much coexistence testing performed with medical devices
- Human safety
 - No issue
- Availability, deployment, staying power
 - Coming on strong!



Bluetooth and Immunity (the Bovie test)

The 'Bovie' (Electro-Surgical unit) is the worst RF emitter in regular hospital usage, emitting literally from DC to light.

In this demonstration, 4 channels of ECG (*continuous waveform; 120W coag. mode*) are being printed, via a Bluetooth print adapter, from 20 ft away while the Bovie is used to cut a chicken breast. (*the 40W florescent light bulb is lighted brightly from the emissions without being connected*).



Bluetooth equipment: GSI/Lumonics recorder prototype, Anycom CF card (Class 3), J&J Ethicon ESU

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